Message Text

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PAGE 01 MEXICO 01213 292119Z

13-15

ACTION ARA-10

INFO OCT-01 ISO-00 AID-05 CIAE-00 COME-00 EB-07 FRB-03

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LAB-04 SIL-01 OMB-01 NSC-05 SS-15 STR-04 CEA-01 PA-01

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R 291815Z JAN 76 FM AMEMBASSY MEXICO TO SECSTATE WASHDC 2681 INFO DEPT OF TREASURY WASHDC AMEMBASSY BRASILIA

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E.O. 11652: N/A TAGS: EFIN MX

SUBJECT: FOREIGN BANK LENDING TO MEXICO

- 1. THE VARIOUS ARTICLES ON PROBLEMS IN OR WITH THE U.S. BANKING SYSTEM AND CONCERN OVER EXPOSURE AND LENDING TO LDCS SUCH AS MEXICO HAVE RECEIVED CONSIDERABLE PRESS PLAY IN MEXICO, WHICH IS HEAVILY DEPENDENT ON SUCH LENDING.
- 2. WE HAVE QUERIED THE THREE LARGEST U.S. BANK REPRESENTATIVES ABOUT THEIR ATTITUDES TOWARD LENDING TO MEXICO. THEY ALL DENIED THAT THERE WAS A RED-LIGHT ON LENDING TO MEXICO, AS REPORTED IN CRITTENDEN ARTICLE IN NEW YORK TIMES OF JANUARY 15 AND SUBSEQUENTLY IN MEXICAN PRESS, BUT INDICATED THAT THEIR EXPOSURE IN MEXICO WILL PROBABLY NOT GROW AS FAST IN 1976, AS IN THE PAST TWO YEARS. THEY ALL SAID THEY WERE UNDER THEIR LENDING CEILINGS AT THIS TIME.
- 3. WE HAVE ALSO SPOKEN TO A NUMBER OF REPRESENTATIVES OF SMALLER U.S. AND OTHER FOREIGN BANKS. WHILE MOST HAVE SAID THEY INTEND TO INCREASE THEIR EXPOSURE THEY INTEND TO LIMITED OFFICIAL USE

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PAGE 02 MEXICO 01213 292119Z

DO SO WITH FROM SOME TO THE UTMOST CAUTION. SEVERAL

SAID THEY WERE IN THE PROCESS OF RE-EVALUATING MEXICO AND THERE WAS A POSSIBILITY THAT ADDITIONAL EXPOSURE WOULD NOT EXCEED EXISTING COMMITMENTS.

- 4. THERE WAS CONSIDERABLE INTEREST IN THE
 OUTCOME OF A FIVE-YEAR 150 MILLION EURO-DOLLAR LOAN FOR
 BANCO DE OBRAS PUBLICAS BEING PLACED THROUGH A CONSORTIUM
 HEADED BY LONDON-BASED LIBRA BANK. APPARENTLY, THIS WAS
 TO HAVE BEEN SOMEWHAT LARGER, AND IS BEING VIEWED AS A TEST OF
 MEXICO'S NAME IN INTERNATIONAL CAPITAL MARKETS.
- 5. FINANCE MINISTER BETETA RECENTLY TOLD A GROUP OF REPORTERS THAT MEXICO HAS BEEN TURNING DOWN LOAN OFFERS. THIS IS TRUE, BUT LOCAL BANKERS STILL WONDER IF MEXICO WILL BE ABLE TO OBTAIN ALL THE MONEY THAT IT WILL NEED THIS YEAR. THUS FAR, WE DO NOT HAVE ANY IMPRESSION THAT GOM IS PARTICULARLY WORRIED ABOUT FINANCING ITS CURRENT ACCOUNT DEFICIT THIS YEAR, BUT OFFICIALS WERE CONCERNED ABOUT A RECENT ARTICLE SUGGESTING THAT GOM IN ARREARS ON ITS DEBT TO USG. THIS REPORTED BY TELEPHONE TO TREASURY.
- 6. ONE BANKER SAID HE THOUGHT MEXICO AND BRAZIL WOULD TRY TO MAXIMIZE THEIR BORROWING IN THE FIRST HALF, PARTIALLY ON THE ADVICE OF U.S. BANKERS WHO ANTICIPATE A TIGHTENING OF U.S. BANK LIQUIDITY IN THE SECOND HALF. THIS BANKER, WHO HAD BEEN TRAVELING IN BRAZIL AND MEXICO, ALSO SAID HE HAD HEARD THAT THESE TWO COUNTRIES WERE TRYING TO COORDINATE THEIR FOREIGN PLACEMENTS.

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